

Glenn Gregory Professional Biography

Glenn Gregory has earned the trust of clients with investable assets who are looking for precise results. Glenn is President and Portfolio Manager of Obsidian Investment Advisors, a registered investment advisory firm he launched in 1998 after a successful career in international business development with such companies as British Petroleum, General Motors and Microsoft.

Obsidian has the distinction of being one of only two African American owned registered investment advisory firms in Washington State.

Glenn's goal is to invest client assets where they can generate the highest return, as he tries to mitigate the risks associated with market climates. While providing a range of money management services, Glenn has focused Obsidian on a specialty--options and derivatives investment strategies.

Glenn has always had a passion for managing money, but considers his main job as helping people achieve their financial dreams. Given his core belief that business is fundamentally about providing solutions and solving problems, by founding Obsidian he has been able to combine the ability to serve with his passion. He considers his work with Obsidian, "the perfect job."

Glenn is also an experienced corporate turnaround artist, having traveled the globe turning around several underperforming divisions during his career, and more recently taking this knowledge to the local small business community through his work as an active angel investor.

He is highly respected for his financial acumen, business ethics, and depth of knowledge.

Glenn earned a BS in Electrical Engineering from Cornell University, and received his MBA from the University of Virginia's Darden School of Business Administration. He was appointed by Gov. Locke to the WA Securities Advisory Committee, on which he serves as Secretary, serves on the Board of Directors of Ezell's Famous Chicken, Inc. and Tabor 100 (a non-profit organization), and also serves as a Deputy on the Washington Roundtable. Glenn also holds the National Association of Securities Dealers series (NASD) 7, 66 and 24 licenses.

He is actively involved in local small business investment and competitiveness issues, and often provides testimony in Olympia on private equity and economic development issues effecting Washington State businesses. Glenn has also served on several regional task forces: two Seattle Mayor's Task Forces: Economic Opportunity Task Force (2002) and Minority Contracting Task Force (2001); the King County Healthy Families and Communities Task Force (2005), and Gov. Gregoire's Global Competitiveness Council (2005).



"Analysts predict annual returns from index funds over the next 20 years will be modest," says Glenn.

"Investors will need to rely on advisors with proven skills"
